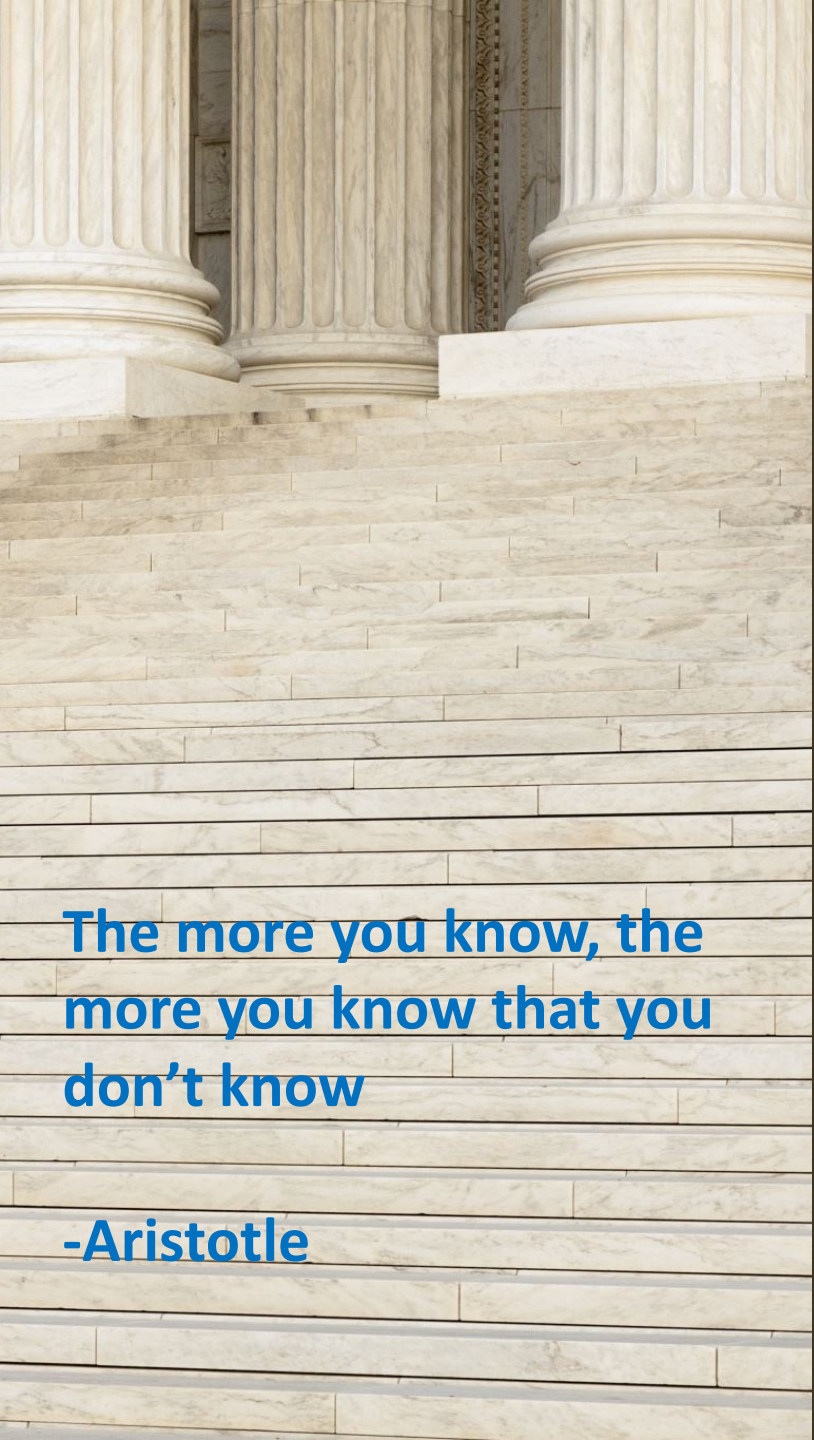




AGILE TRAINING & CONSULTING PROPOSAL FOR ATER ENERGY

**The more you know, the
more you know that you
don't know**

-Aristotle

Ashwinee Kalkura, SPCT, ICF-PCC

Principal Consultant, CyberBahn

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About CyberBahn

Advisory and Consulting Benefits

Quick Profile : Ashwinee Kalkura

Suggested Approach

Suggested Advisory/Consulting

Commercials

CyberBahn Training and Advisory Services

CyberBahn Training & Advisory Services offers certified Agile and Blockchain training. We also provide advisory consulting in organization transformation strategy, change management, Agile /DevOps assessments, coaching, and SAFe® Consulting

We work with the top industry institutes and leaders to bring you world class certified education. CyberBahn is a Gold SPCT and Platform Partner of Scaled Agile Institute (SAFe®) and we are the only of the 3 companies to have both. We are also a REP with Scrum Alliance and IC Agile.

Presence in USA, India and work through partners around the globe

More at: www.cyberbahntas.com



ADVISORY/CONSULTING BENEFITS

Significant benefits of Agile Consulting & Coaching

- Expanded thinking through dialogue with a Coach/Consultant
- Self-awareness, and areas to focus;
- Personal accountability for development;
- Help in setting up repeatable processes based on context;
- Hand hold and develop internal consultants

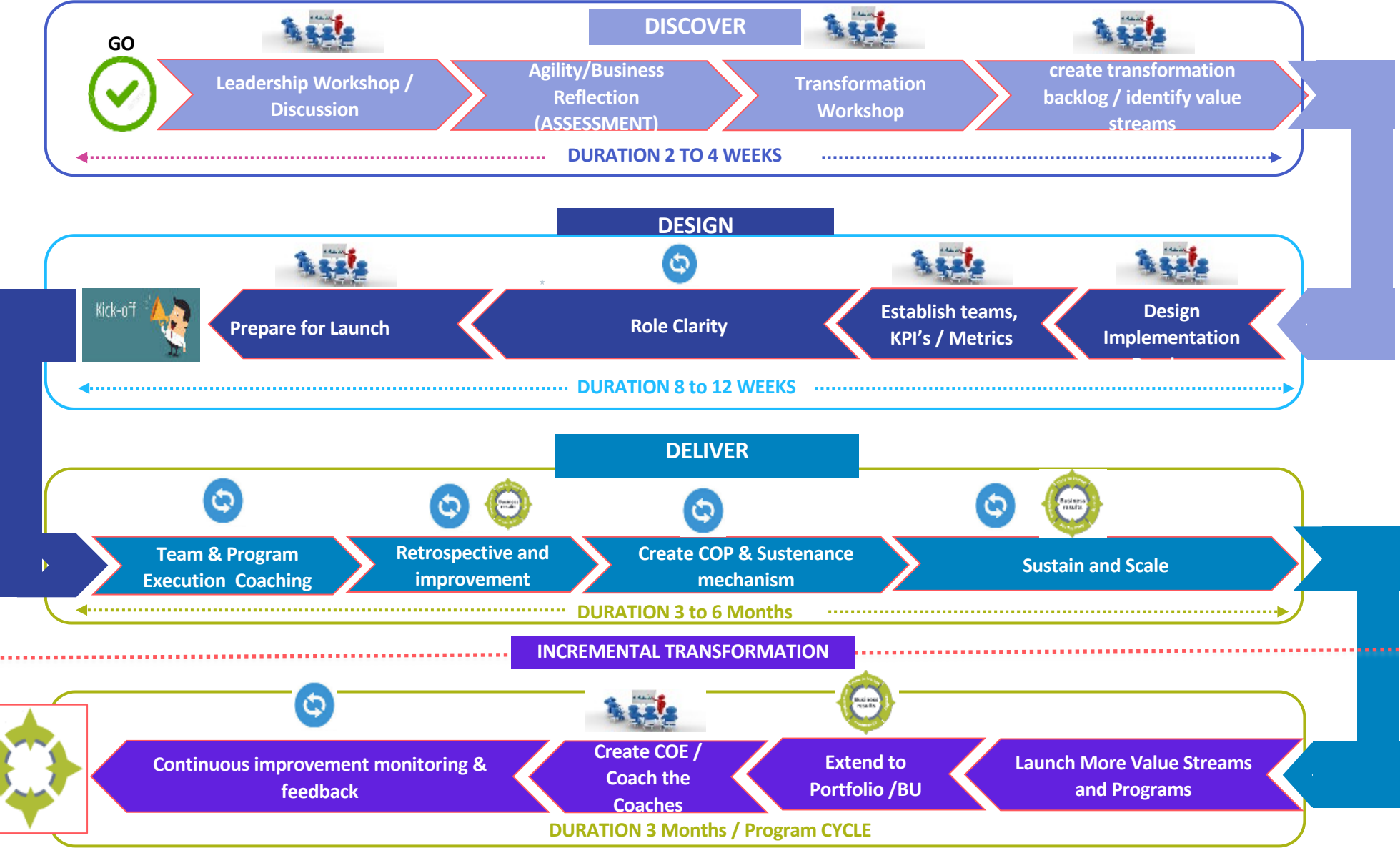
QUICK PROFILE : ASHWINEE KALKURA

- 20+ years of High Tech / Start-up and Product Experience
- Worked in varied Leadership, Coaching and Consulting roles in multiple Fortune 100 / Fortune 500 companies
- Trained more than 3000 people on Agile
- SAFe® Program Consultant Trainer (SPCT) from Scaled Agile Inc. - highest-level of validated certification given by SAI. Gartner mentioned this as one of the most difficult to achieve, with less than 100 people worldwide
- Expert Level certification (ICF-PCC) from International Coaching Federation, Gold Standard in Coaching
- Entrepreneur since 4+ years, a well-known name in the Agile Industry

SUGGESTED ADVISORY / CONSULTING APPROACH

- Participate in few sample events i.e., Planning / Daily Scrum / Demo and Retrospective
- Suggest changes and best practices
- Help run few events for the team as an example
- Help set-up boards / visual indicators and metrics
- Encourage teams to document best practices and use them as Working Agreement
- Identify team members who can take the change forward and involve them in all discussions / consulting sessions
- Post implementation help to course correct
- Expected duration in total : 50 Hours over 3 months

Agile Implementation, Agile Mindset, Servant Leadership, Communication, Transparency, CoP, Leadership Coaching



Workshop

Iterative

Note: Indicative Timelines may be impacted by Team size, Locations, Project/ Portfolio Complexity, Impediments, Initial Maturity, and Entry criteria

COMMERCIALS

Advisory / Consulting

Rs. 15,000 / Hour (\$200 / Hour)

50 Hours in Total (Month 1 – 20 Hours, Month 2 – 20 Hours, Month 3– 10 Hours)

Terms and Conditions

- Taxes/GST extra
- Payment terms / credit period- NEFT 30 days from date of receipt of invoice in the name of **CyberBahn Training and Advisory Services**
- Invoices shall be raised at the end of the month for the consulting hours completed
- When travelling (only for out of Bangalore), the costs are charged at actuals.

Initial session with the Sponsor/s, Get to Know session (if any) with the client are not charged



Thank You